











The HMC, IDPE and AGBIS 2020 School Bursaries Conference Headline sponsors Graham-Pelton

'Transforming the lives of young people'

Wednesday 29 January 2020

BMA House, London

Conference Directors: Elisabeth Anderson and Simon Jones

9.30 –	Snow and Paget Rooms
10.00	Coffee and Registration
10.00 -	Great Hall
10.05	Welcome and opening remarks
	Elisabeth Anderson, Director of Development, Bryanston School and Conference Director Simon Jones, Director of Development, The Manchester Grammar School and Conference Director Becki Mckinlay, Managing Consultant, Graham-Pelton
10.05 – 10.30	Great Hall Session 1: Keynote speech 'Bursaries – why they transform lives and communities'
	Speaker: Robert Swannell CBE, Chairman, UK Government Investments
10.30 -	Great Hall
11.30	Session 2: 'Through the looking glass'
	Speakers: Ed Dorrell, Deputy Editor, The Times Educational Supplement
	Nick Hillman, Director, The Higher Education Policy Institute (HEPI)
	Nicki Mattin, Principal, Spires Academy
	James Turner, Chief Executive, Sutton Trust
	William Wragg, MP for Hazel Grove
	Chair: Michael Crick, Author, Broadcaster and Journalist
11.30 –	Snow and Paget Rooms
12.00	Coffee with sponsors and exhibitors



42.00	Creek Hall
12.00 -	Great Hall
12.10	Session 3: Speech from a bursary beneficiary
	Speaker: Brett, Warminster School
	Introduced by: Mark Mortimer, Headmaster, Bryanston School
12.10 – 12.55	Great Hall Session 4: Panel session - Putting transformational bursaries and experiences at the heart of the school strategy
	Speakers: Jaideep Barot, Headmaster, Bristol Grammar School Clare Bolton, Governor, The Manchester Grammar School David Goodhew, Head, Latymer Upper School
	Chair: Ben Vessey, Headmaster, Canford School
12.55 – 13.05	Great Hall Session 5: Fulfilling the potential of children in care through funded bursaries: a case-study
	Speaker: John Towers, Head, Homefield School
13.05 – 13.50	Snow and Paget Rooms Lunch with sponsors and exhibitors
13:50 -	Great Hall
14.35	Session 6: Panel session – Financial planning, funding and strategy
	Speakers: Philip Britton MBE, Headmaster, Bolton School Samantha Price, Headmistress, Benenden Penny Rudge, Bursar, Wolverhampton Grammar School and Chair, ISBA Mark Taylor, Chair, AGBIS
	Chair: Mark Mortimer, Headmaster, Bryanston School
14.40 –	Session 7: Breakout sessions 1
15.10	 Anderson Barnes Suite Fundraising: what's working? Becki Mckinlay, Managing Consultant, Graham-Pelton Great Hall Turning strategy into tactics and operational approaches Sally Rosser, Deputy Head Pastoral and Kerry Wilson, Director of Development, Rugby School
	Worcester Room Bursary campaigns and alumni engagement Shaun Fenton, Headmaster, Reigate Grammar School
	4. Princes Room Emerging partnerships: building partnerships from scratch Tom Arbuthnott, Deputy Head (Partnerships), Eton College; Sarah Butterworth, Assistant Head, Community Partnerships Director, Highgate School
	5. Murrell Room The impact of school bursaries John Claughton, former Chief Master, King Edward's School, Birmingham and Senior Counsel, Graham-Pelton



15.10 –	Snow and Paget Rooms
15.30	Tea with sponsors and exhibitors
15:35 – 16:05	Session 8: Breakout sessions 2
	1. Anderson Barnes Suite
	Managing your bursary data from applications to awards Kate Jillings, Co-Founder, ToucanTech
	2. Great Hall
	Turning strategy into tactics and operational approaches Sally Rosser, Deputy Head Pastoral and Kerry Wilson, Director of Development, Rugby School
	3. Worcester Room
	Bursary campaigns and alumni engagement Shaun Fenton, Headmaster, Reigate Grammar School
	4. Princes Room
	Further developing established partnerships Tom Arbuthnott, Deputy Head (Partnerships), Eton College; Sarah Butterworth, Assistant Head, Community Partnerships Director, Highgate School
	5. Murrell Room
	The impact of school bursaries John Claughton, former Chief Master, King Edward's School, Birmingham and Senior Counsel, Graham-Pelton
16.05 –	Move to the next session
16.10	wove to the next session
16:10 –	Great Hall
16:25	Session 9: Keynote speech 'Dare to dream'
	Speaker: Jon Aisbitt, Former Man Group Chairman
16.25 –	Great Hall
16:30	Closing remarks and depart
	Elisabeth Anderson, Director of Development, Bryanston School and Conference Director Simon Jones, Director of Development, The Manchester Grammar School and Conference Director

With thanks to members of the conference steering group

Elisabeth Anderson, Director of Development, Bryanston School Simon Jones, Director of Development, The Manchester Grammar School Mark Taylor, Chair, AGBIS Ben Vessey, Headmaster, Canford School

