

Christopher Massi

Senior Consultant

Graham-Pelton Consulting

Chris Massi is a seasoned fundraiser with over a quarter of a century in leadership positions in education, the arts, and the health sectors. Chris's areas of expertise include helping organisations turn strategic plans into successful campaign plans; campaign management; major gifts; annual funds; alumni relations; communications; and corporate, trust, and foundation grants. Working across Europe, Chris has spoken to governing boards in Copenhagen, Luxembourg, and Amsterdam, as well as to conferences in Washington, London, Munich, and Dublin. He has been published by the Headmasters' Conference and in newspapers and magazines.

Chris has headed up teams from London to the United States to Ireland, where he has worked on some of the largest university campaigns in the world and on highly ambitious start-up campaigns.

While in London, Chris founded the Development Office for Merchant Taylors' School, securing major gifts and launching the annual fund, a legacy giving program, and a £7.5 million campaign for financial aid. He also launched their highly-acclaimed school magazine and their digital communications efforts.

Chris holds a double degree in Philosophy and English from Vanderbilt University.

