

Rachael Magee

Consultant

Graham-Pelton Consulting

Prior to joining Graham-Pelton, Rachael Magee served as Development Manager at the University of Exeter, where she managed, and cultivated relationships with alumni and key stakeholders (including corporates) to solicit major level gifts and legacy pledges.

At Exeter, Rachael developed fundraising strategies and products to implement as part of a £60 million philanthropic campaign, cultivated relationships with key Trusts, and wrote and prepared fundraising proposals that cultivated strong partnerships with key staff across Academic and Professional Services.

Rachael has served as the Interim Director of Development for the Royal United Services Institute (RUSI), establishing a brand-new development office from scratch, including developing appropriate systems and prospect management processes and helping to form the plan for the Institute's first philanthropic campaign. This included working with the senior team to form a Campaign case for support and key messaging as well as establish a Campaign Advisory Board.

An experienced trainer and mentor, Rachael continued to coach the permanent Director of Development and has run fundraising best practice training workshops with a variety of clients including Exeter School. She also supports clients such as King's Schools Taunton in recruiting development staff.

Previously, Rachael was Communications & Corporate Affairs Officer at Royal Devon & Exeter NHS Trust. In this role, she protected and sustained Trust reputation, developed Trust brand in all publications and projects, and worked with a variety of staff across the Trust on NHS campaigns and press stories

