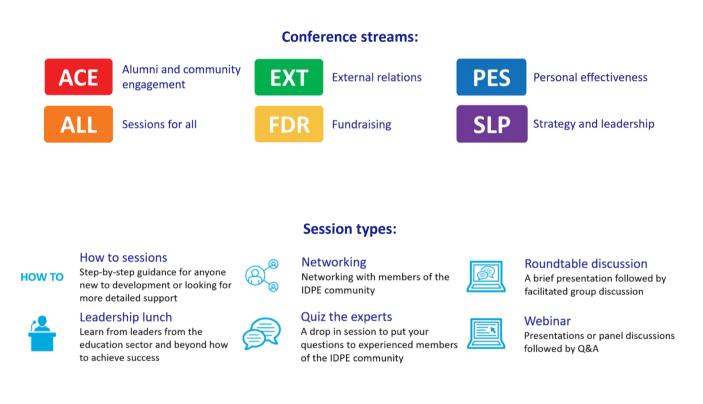




## **IDPE 2021 Annual Conference programme overview**





Monday 14 June 2021					
09:15-09:30		Conference welcome			
09:30-10:15	Keynote address	ALL Innovation from the pandemic			
10:30-11:00	Meeting hub	Networking			
11:15-12:15	Headline plenary	ALL Plenary with headline sponsor Shared Vision			
12:15-13:30	Networking	Lunch with the sponsors			
	Roundtable	PES Personal effectiveness session with IDPE Joint CEO Jo Beckett			
12:30-13:15	Leadership lunch	SLP Chris Hopson, CEO, NHS Providers			
13:30-14:15	Webinars	ACE HOW TO Sisters are doing it for themselves – and each other: careers, networking and mentoring at GDST HOW TO Right time, right project, right amount: how to ensure your gift conversations hit the sweet spot			
14:30-15:00	Meeting hub	Networking			
15:15-16:15	Roundtables	ACE Mentoring and careers: a recipe for engagement success FDR FDR Real life donor journeys: real gift conversations that don't follow the textbook			
16:30-17:00	Quiz the expert	Put your questions to the experts			

Tuesday 15 June 2021				
08:45-09:15	Networking breakfast	Network with development peers		
09:30-10:15	Webinars	FDR From buildings to bursaries SLP Strategic fundraising: five essential steps		
10:30-11:00	Meeting hub	Networking		
11:15-12:15	Roundtables	FDRLegacy fundraising: the cornerstone of your development programmeThe dawn of digital: how to communicate post- 		
12:15-13:30	Networking	Lunch with the sponsors		
12:30-13:15	Roundtable	<b>PES</b> Personal effectiveness session with IDPE Joint CEO Jo Beckett		
12.50 15.15	Leadership lunch	SLP Paul Ramsbottom, Chief Executive, Wolfson Foundation		
13:30-14:15	Webinars	ACE HOW TO Building and delivering a winning events strategy for the Covid-19 era and beyond HOW TO EXT HOW TO The worst of times: C is for crisis, N is for news		
14:30-15:00	Meeting hub	Networking		
	Roundtable	ACE Working with the common room		
15:15-16:15	Webinar	EXT HOW TO The school that sold itself		
16:30-17:00	Quiz the expert	Put your questions to the experts		

Wednesday 16 June 2021				
08:45-09:15	Networking breakfast	Network with development peers		
09:30-10:15	Webinars	ACE HOW TO Not everyone fits into neat little boxes: how to engage with different segments of your alumni SLP SLP Secure investment for your development office		
10:30-11:00	Meeting hub	Networking		
11:15-12:15	Webinars	SLPEmbedding equality, diversity and inclusion in schools' developmentTanglin Trust School: transforming fundraising through online engagement		
	Roundtable	ACE How to play the generation game and win		
12:15-13:30	Networking	Lunch with the sponsors		
12:30-13:15	Roundtable	<b>PES</b> Personal effectiveness session with IDPE Joint CEO Jo Beckett		
	Leadership lunch	SLP Elissa Thursfield, Director, Gamlins Law; Volunteer Helm, The RNLI		
13:30-14:15	Webinars	EXT The power of an integrated approach: development, marketing and admissions collaborating for mutual benefit FDR Parents DO give to bursaries		
14:30-15:00	Meeting hub	Networking		
15:15-16:15	Roundtable	EXT Joining the dots: creating the ultimate external relations team		
	Webinar	FDR HOW TO Prospect research for fundraisers		
16:30-17:00	Quiz the expert	Put your questions to the experts		

Thursday 17 June 2021				
08:45-09:15	Networking breakfast	Network with development peers		
09:30-10:15	Webinars	EXTHOW TO Using Facebook and LinkedIn to support alumni relations and developmentJoined-up fundraising: 		
10:30-11:00	Meeting hub	Networking		
11:15-12:15	Roundtables	SLPAdapting strategy: keeping the positive changes from lockdownFDROverseas fundraising without a passport: the pandemic has presented new opportunities to engage our most far flung alumni		
12:15-13:30	Networking	Lunch with the sponsors		
	Roundtable	PES Personal effectiveness session with IDPE Joint CEO Jo Beckett		
12:30-13:15	Leadership lunch	LP Anne-Marie Canning MBE, CEO, The Brilliant Club		
13:30-14:15	Webinars	ACE The power of alumni relations: harness it, use it and evidence it Co-creation: the concept that will replace traditional fundraising		
14:30-15:00	Meeting hub	Networking		
15:15-16:15	Roundtable	Getting the measure of success: how to demonstrate impact		
	Webinar	SLP Going around in circles? Using data to guide your development strategy		
16:30-17:00	Quiz the expert	Put your questions to the experts		

Friday 18 June 2021					
08:45-09:15	Networking breakfast	Network with development peers			
09:30-10:15	Webinars	ACE One size does not fit all: how to find the right model of community engagement for your school	HOW TO How to build a stewardship programme that keeps donors for life		
10:30-11:00	Meeting hub	Networking			
11:15-12:15	Webinar	ACE HOW TO Alumni engagement platforms: from launchpad to the stars	FDR HOW TO Story power: four ways to grow income by telling your story more effectively		
12:15-13:30	Networking	Lunch with the sponsors			
12:30-13:15	Roundtable	<b>PES</b> Personal effectiveness session with IDPE Joint CEO Jo Beckett			
	Leadership lunch	SLP Jaideep Barot, Headmaster, Bristol Grammar School			
13:15-13:30		Conference close			