

## Nicola Pickavance

## **Director of Development**

## **Fettes College**

Nicola originally trained as a lawyer, but changed her career path when she was two years qualified to join the staff of the Edinburgh International Festival. Whilst there she quickly found what was to become her natural home in the fundraising team. Since then, she has amassed two decades of experience in development teams at Edinburgh Napier University, the University of Edinburgh, National Museums Scotland, including four years as Head of Development, and, since 2015, at Fettes College. With over 20 years' relationship building experience, she has a proven track record in capital and revenue fundraising and an extensive local and UK network.

