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Rob (@woods_rob, www.brightspotfundraising.co.uk) is an award-winning trainer and the author of several books, including *The Fundraiser Who Wanted More* and *Power Through The Pandemic*. His podcast, *Fundraising Bright Spots* has been listened to more than 25,000 times. As an independent coach and trainer for 16 years, he has helped more than 20,000 fundraisers. His clients include Ipswich School, Royal Northern College of Music and Portsmouth Grammar School.

