

## **Kirsty Murdoch**

## **Head of Development and Operations**

## St Paul's School

Kirsty has recently started as Head of Regular Giving at St Paul's School and is responsible for increasing support for the school's expansion of their bursary and partnerships programmes.

Before this, she was working at Notting Hill Prep (NHP), where she was responsible for managing the NHP Foundation, and the school's marketing, establishing and facilitating a 10-year growth plan for bursaries, building and strengthening relationships between the school and its immediate local community through an extensive community partnerships programme and cultivating NHPs alumni and past parents' network.

Prior to this, Kirsty has worked at Dulwich College and Godolphin and Latymer. With a decade of experience in the schools' development sector, she has worked across capital campaigns, annual giving programmes, individual giving, events and alumni.

She has experience in both the state and independent sector, at co-ed and single sex schools and at the primary and secondary level, ranging from schools with 20 years of history to 400! Kirsty is a dedicated advocate for social mobility and providing increased opportunities and equal access to education to more children.