



**Melanie Bushell**

**Development Director**

**The Portsmouth Grammar School**

Melanie has a wealth of experience in development, marketing and communications in the educational and charitable sectors, stretching back over 20 years.

She first worked in development at Corpus Christi College, Cambridge, way back at the end of the last Millennium. The next decade was spent in London heading up marketing and communications for the cadet forces at a national level. Then in 2013 she relocated to the south coast to take up her current role as Development Director at The Portsmouth Grammar School (PGS).

She has radically overhauled the development function at PGS, built a new team from scratch, established a regular giving programme and launched a successful bursary campaign, bringing in a number of six-figure gifts.

She has completed one capital project at the school and is now undertaking the school's largest ever capital appeal.