

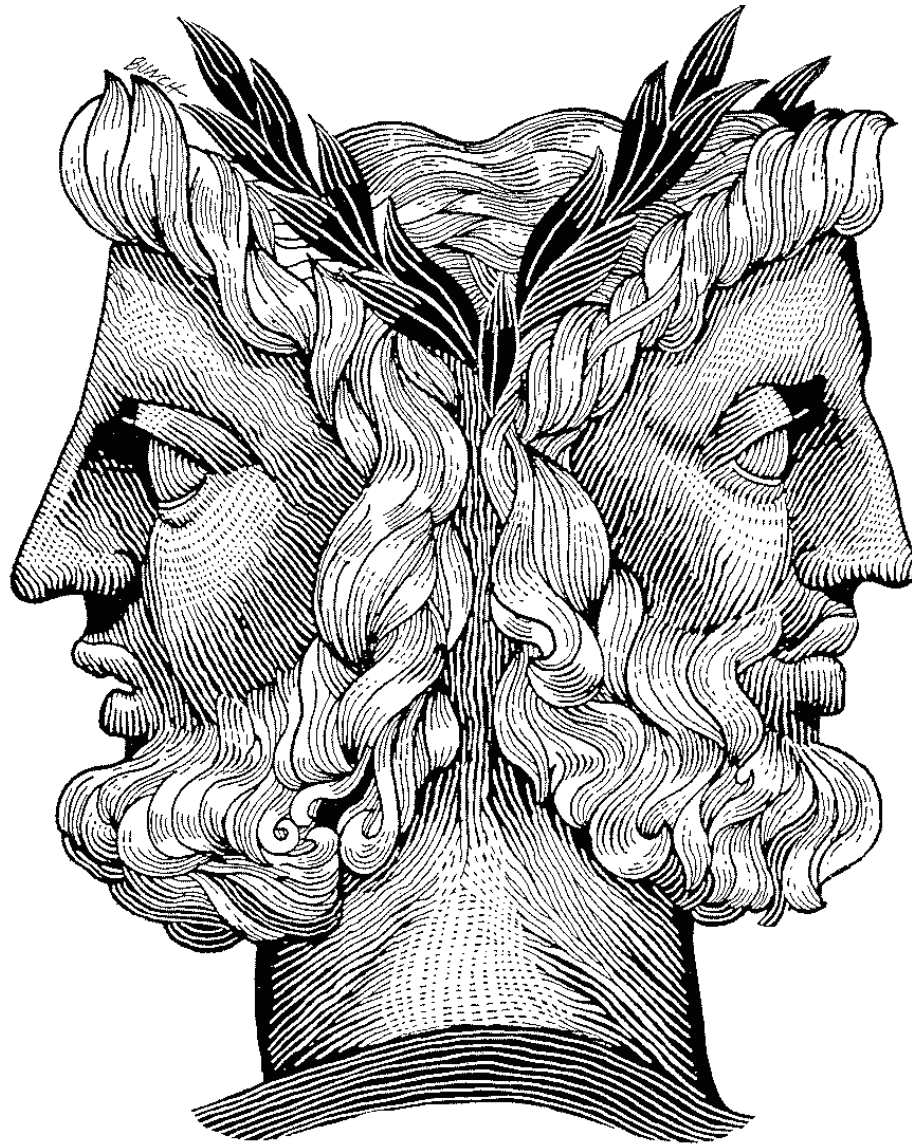
More

Turning the tide: reinvigorating a development function

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IDPE 2017 Annual Conference



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- ▶ What will the future look like?
 - Enablers
 - Vision
 - Mission
- ▶ What will the story be going forward?

▶ Future Proofing

- What will last after I leave?
- What happens when the campaign is done?
- What has it taken for your institution to continue to be a ‘philanthropic’ school?
- What part of the original story continues to be told?

► Some Practicalities

- Are you on the SMT?
- Governor's Meetings?
- Is there a Development Governor?
- Past Stewardship along with present Stewardship.
 - Donors/ Pupils/ Staff
- Heritage
- Where is your office?
- Impact