

# It's not just the size of your network – it's the interaction that matters!

#### **Simon Jones**

Director of Development
The Manchester Grammar School

#### **Chris Marshall**

President Graduway



# It's not the size of your network.....

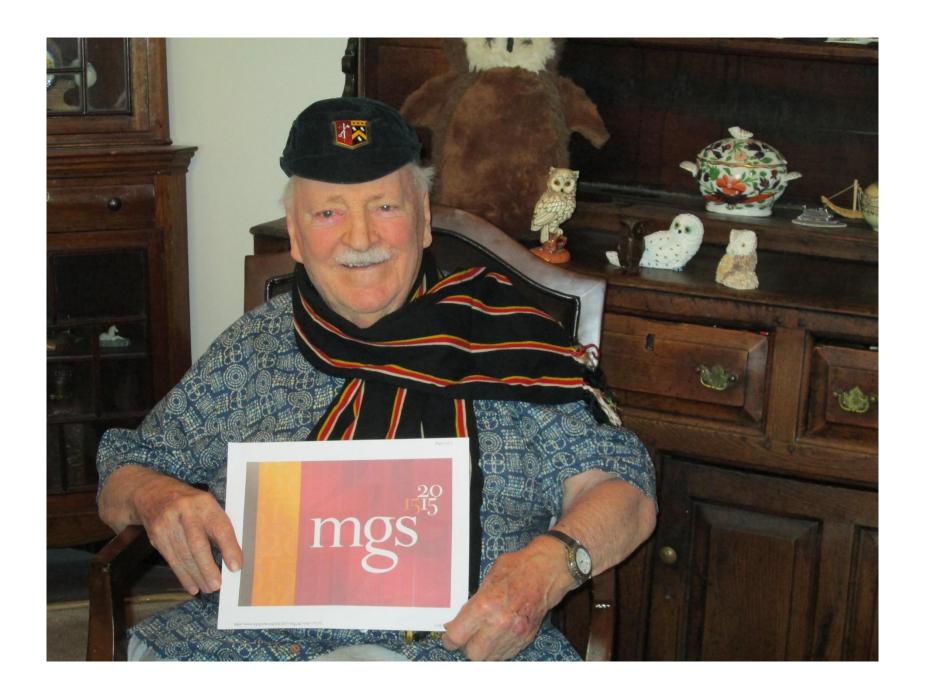
#### **Simon Jones**

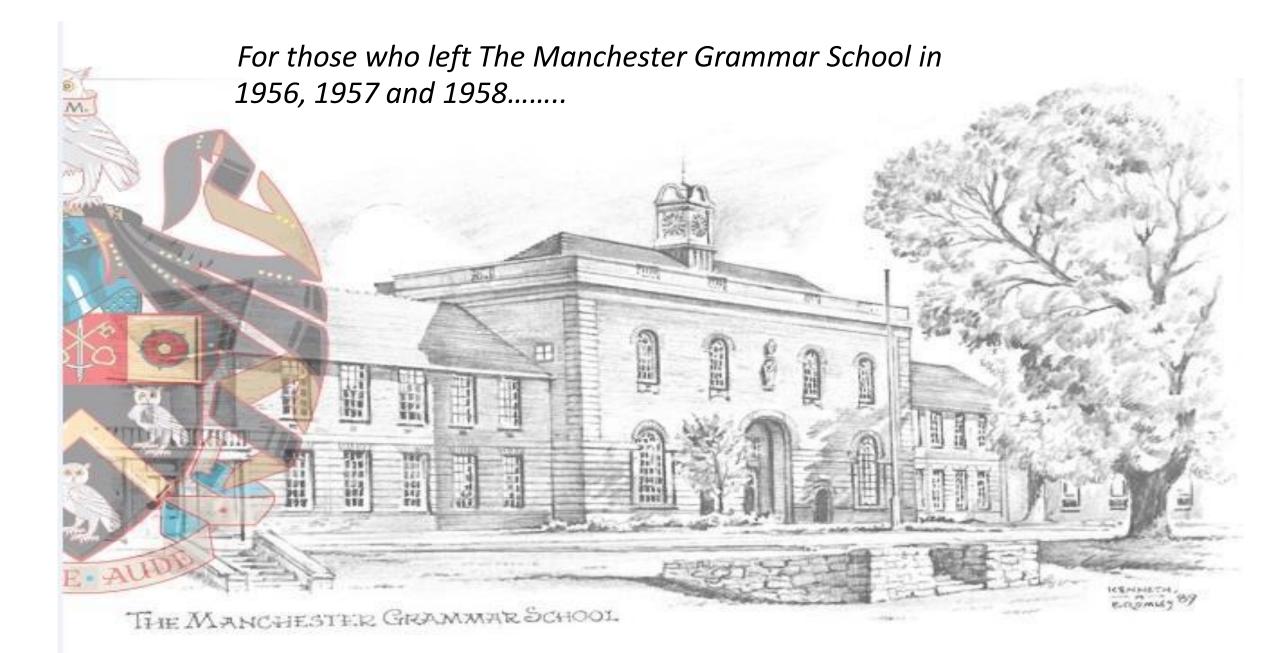
Director of Development
The Manchester Grammar School

Chris Marshall
President, Graduway,
North America













# Market Ma





**Bolton School** 

If you're an 'Old' Girl currently studying at university, and would like to arrange a reunion for fellow Alumni studying near you, then the Development Office wants to hear from you!

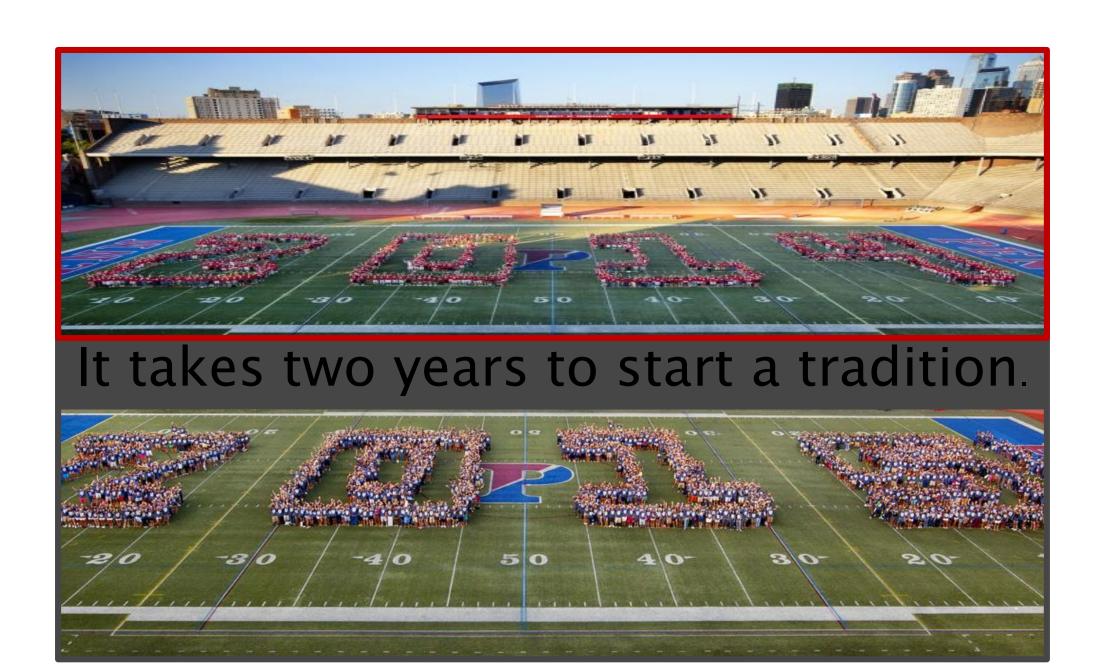
We'll sponsor any Alumni-initiated reunion at £10 per head, providing you send us a photograph afterwards.

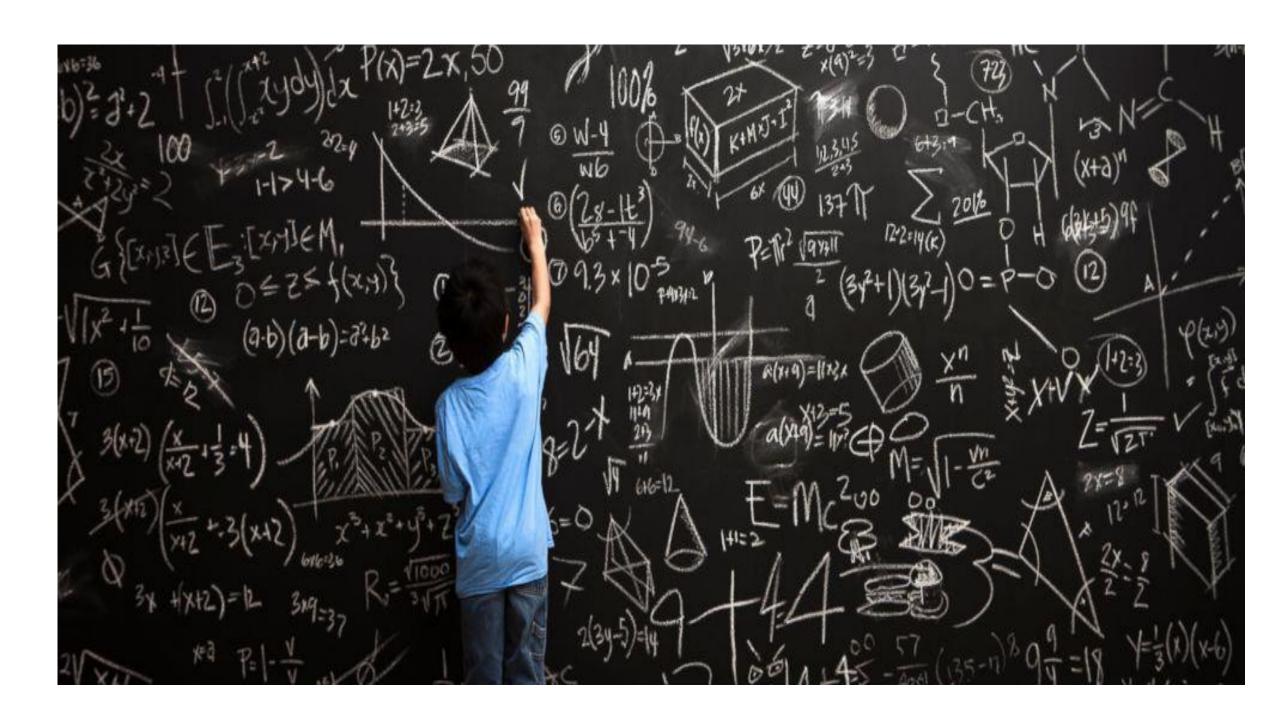


#### Elise Betz - Executive Director of Alumni Relations

**Penn Traditions** is a unique approach to student philanthropy and engagement education and programming, with the objective of creating student understanding and awareness of **Penn**'s institutional mission, history and **traditions**, the financing higher education, University goals, and the role of alumni and students in the **Penn** community.













JAN 2017

#### **GLOBAL DIGITAL SNAPSHOT**

KEY STATISTICAL INDICATORS FOR THE WORLD'S INTERNET, MOBILE, AND SOCIAL MEDIA USERS

TOTAL POPULATION

INTERNET USERS ACTIVE SOCIAL MEDIA USERS

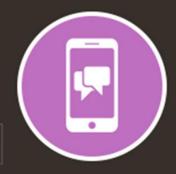
UNIQUE MOBILE USERS ACTIVE MOBILE SOCIAL USERS











7.476
BILLION

3.773
BILLION

2.789
BILLION

4.917

2.549
BILLION

URBANISATION:

50%

PENETRATION:

37%

PENETRATION:

66%

PENETRATION:

34%



SOURCES: POPULATION: UNITED NATIONS; U.S. CENSUS BUREAU; INTERNET: INTERNETWORLDSTATS; ITU; INTERNETLIVESTATS; CIA WORLD FACTBOOK; FACEBOOK; NATIONAL REGULATORY AUTHORITIES; SOCIAL MEDIA AND MOBILE SOCIAL MEDIA: FACEBOOK; TENCENT; VKONTAKTE; LIVEINTERNET.RU; KAKAO; NAVER; NIKI AGHAEI; CAFEBAZAAR.IR; SIMILARWEB; DING; EXTRAPOLATION OF TNS DATA; MOBILE; GSMA INTELLIGENCE; EXTRAPOLATION OF EMARKETER AND ERICSSON DATA.











# If social media platforms were countries...

- 1. Facebook: 2.2 billion monthly users
- 2. YouTube: 1.57 billion monthly users
- 3. China: 1.41 billion people
- 4. India 1.34 billion people
- 5. Instagram: 800 million monthly users
- 6. Twitter: 400 million monthly users
- 7. US: 324 million people
- 8. Indonesia: 264 million people
- 9. LinkedIn: 250 million monthly users
- 10. Brazil: 209 million people



# Social media platforms as alumni communities

1. LinkedIn: 66,281

2. **Facebook: 29,954** 

3. New York City: 19,877

4. Northern California: 12,125

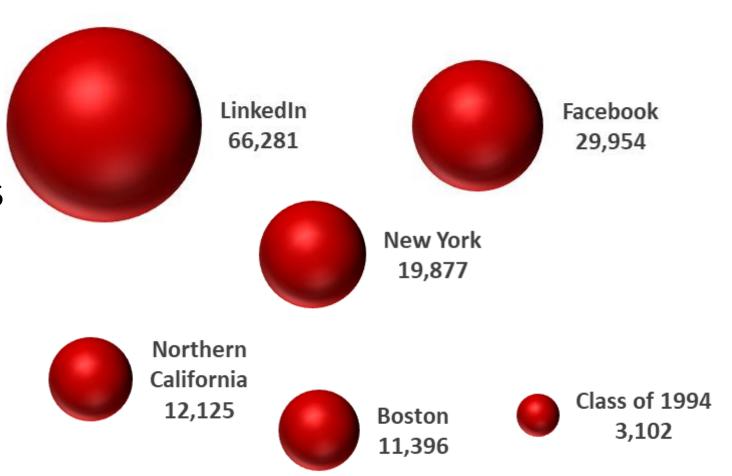
5. **Boston: 11,396** 

6. Twitter: 10,753

7. Washington DC: 10,630

8. Instagram: 8,050

9. **Ithaca: 7,624** 









# **2017 Crowdfunding Statistics**

\$34 billion

Global Amount Raised by Crowdfunding



Crowdfunding has become one of the most popular ways for individuals to raise money for a cause, project, or event. \$25 billion

Peer-to-Peer Lending



Peer-to-peer lending is a way for people to borrow and lend money without using an official financial institution as an intermediary. \$5.5 billion

Reward and Donation Crowdfunding



Donation crowdfunding is the 2nd largest type of crowdfunding. It's used to pay for life events, causes, and more! \$2.5 billion

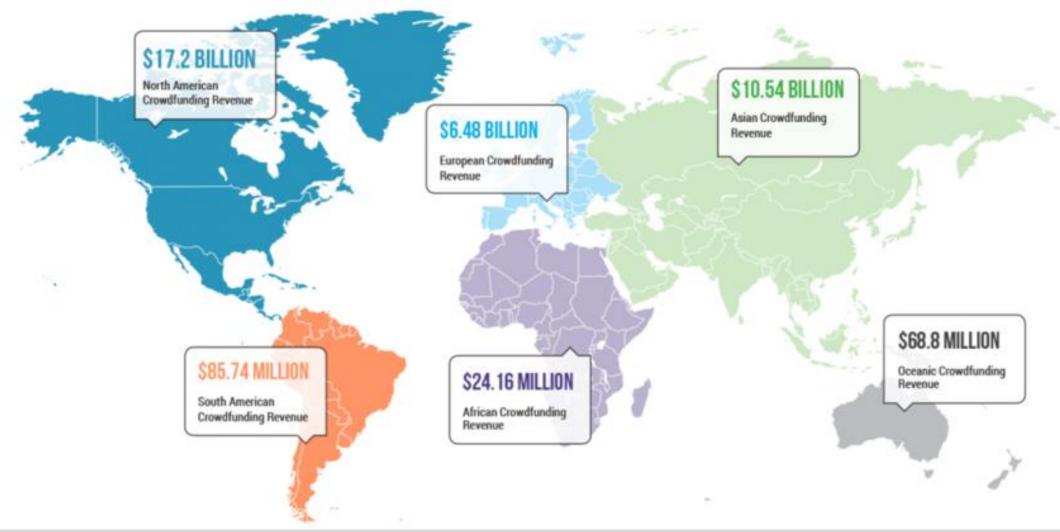
**Equity Crowdfunding** 



Equity crowdfunding has helped many small businesses get up and running while promising a share of the company to investors.

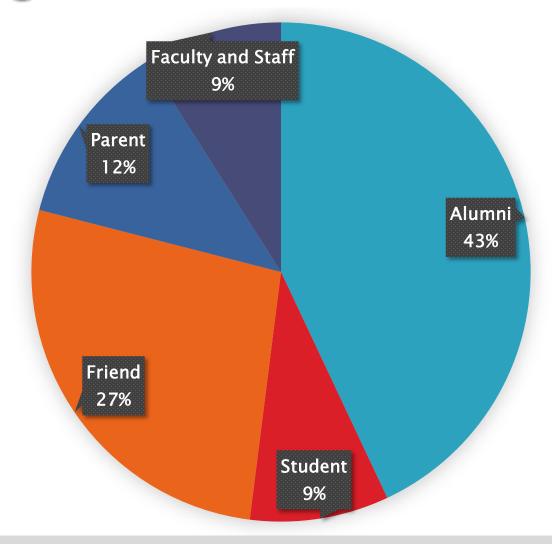


# **2017 Crowdfunding Statistics**



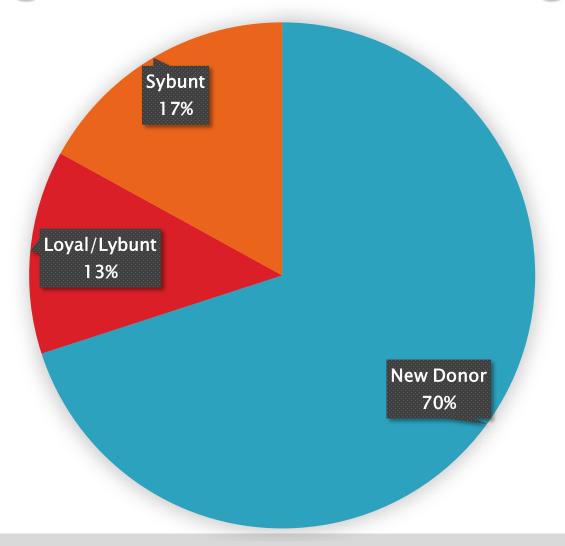


# **Crowdfunding – Who are the donors?**





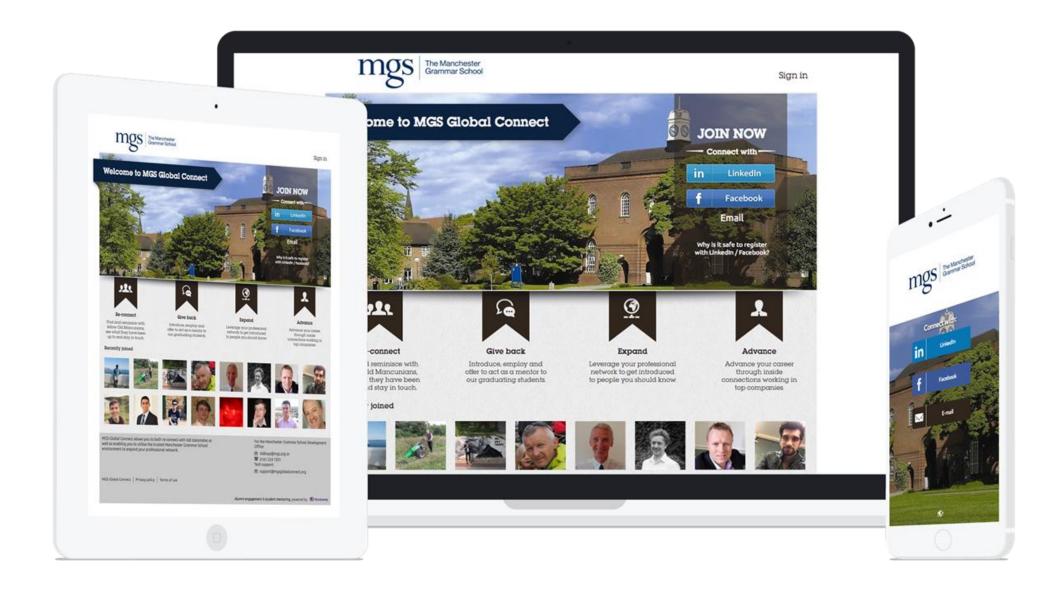
# **Crowdfunding – What is the Alumni giving behavior?**



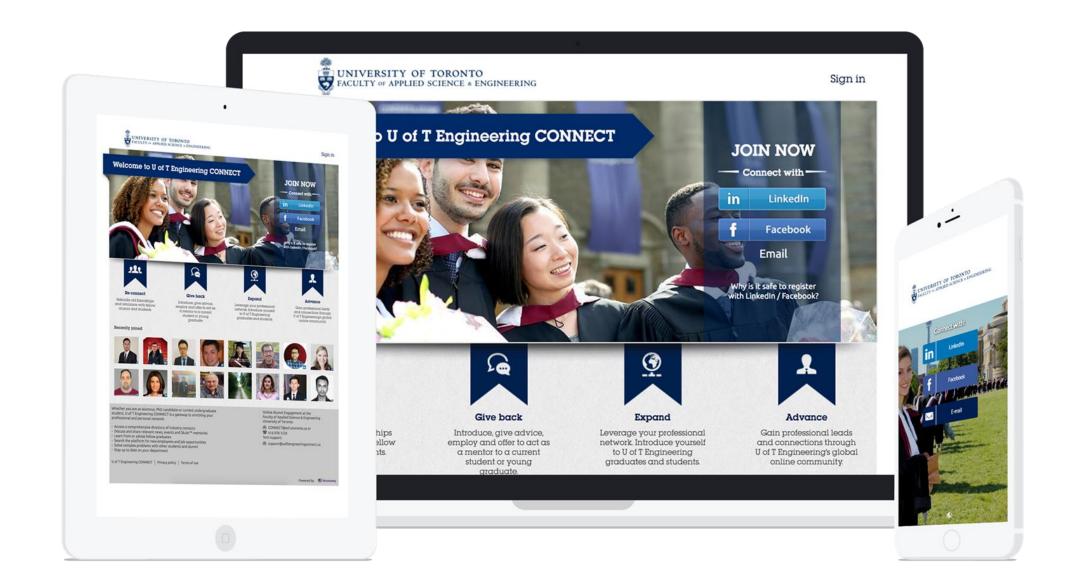






















# **Mentoring Intelligence**

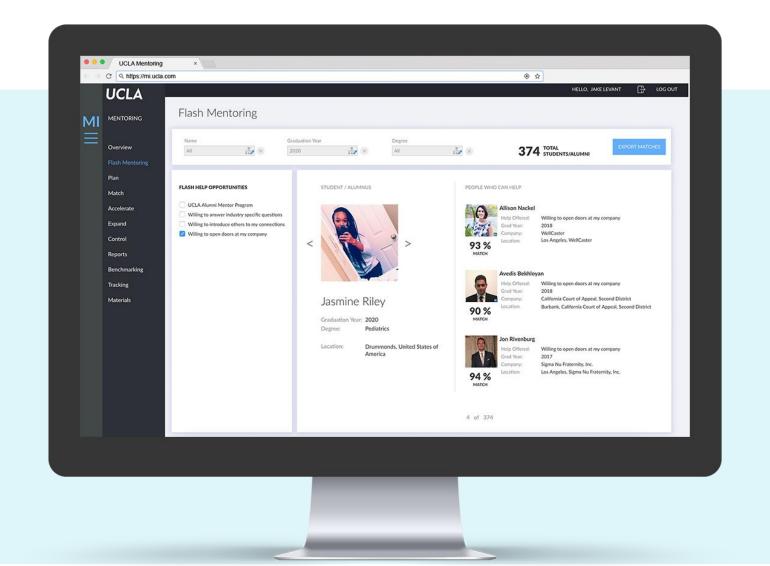
Simply powerful tools to launch and accelerate





# Match Mentoring

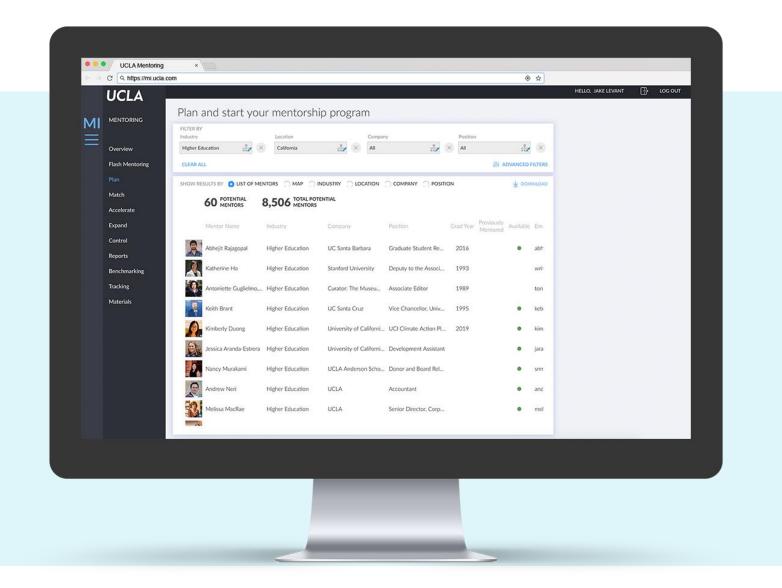
Recommend mentor-mentee matches for Flash or Full mentoring





#### Plan

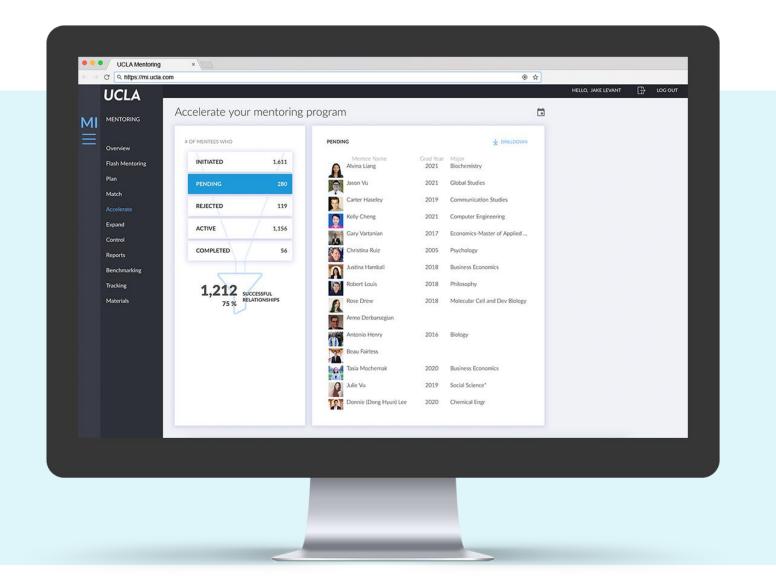
Plan and start your mentorship program by understanding what mentor resources are at your disposal





#### **Accelerate**

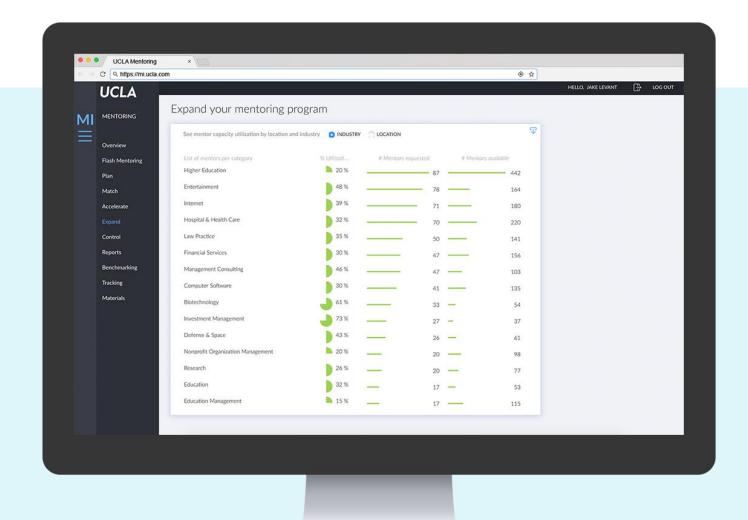
Accelerate your program by facilitating matches





### **Expand**

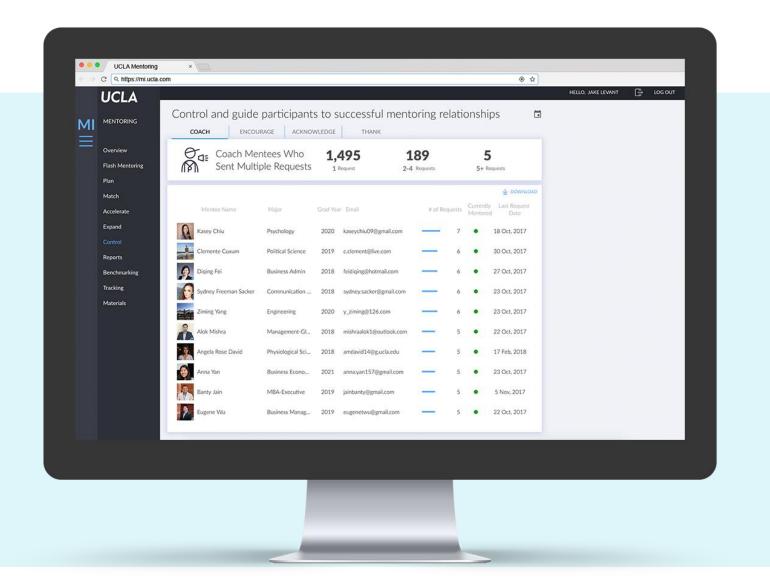
Expand your mentoring program based on demand and new opportunities





#### **Control**

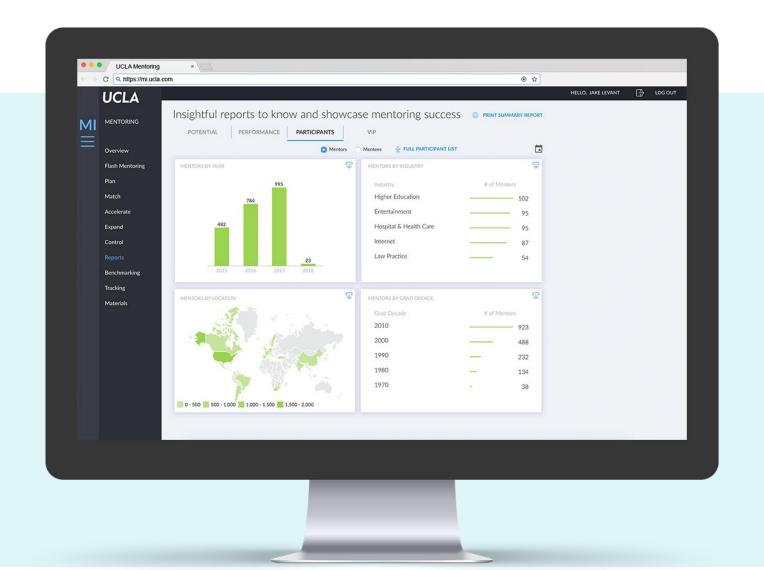
Control & Guide participants to success tracking their detailed actions





#### **Reports**

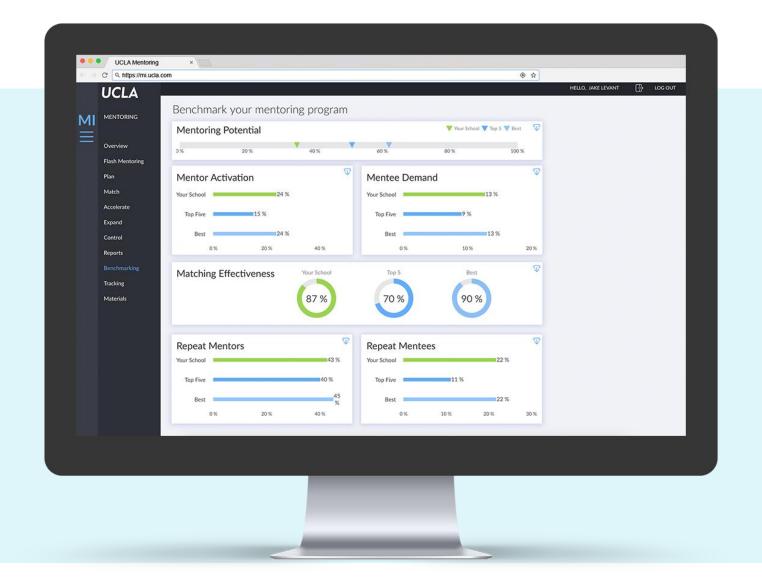
Track and share your mentoring program's successes with simple graphs & charts





#### **Benchmark**

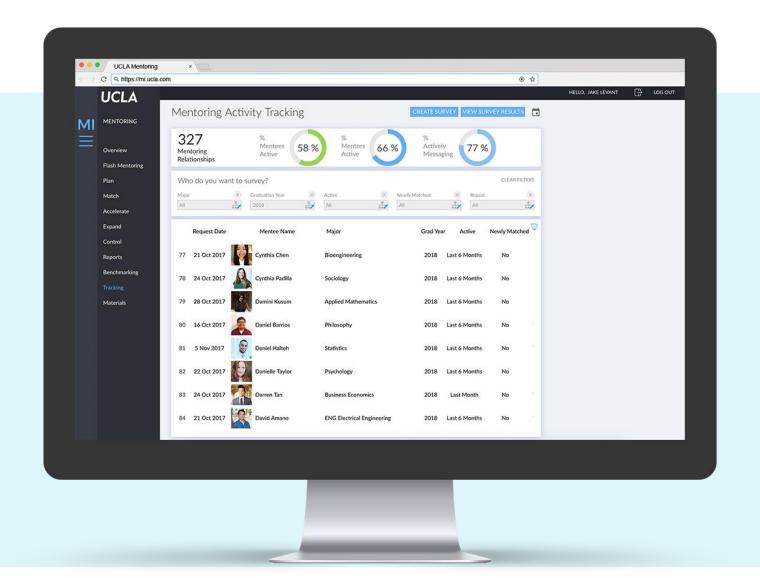
Get instant feedback about program success vs. peer group





## **Tracking**

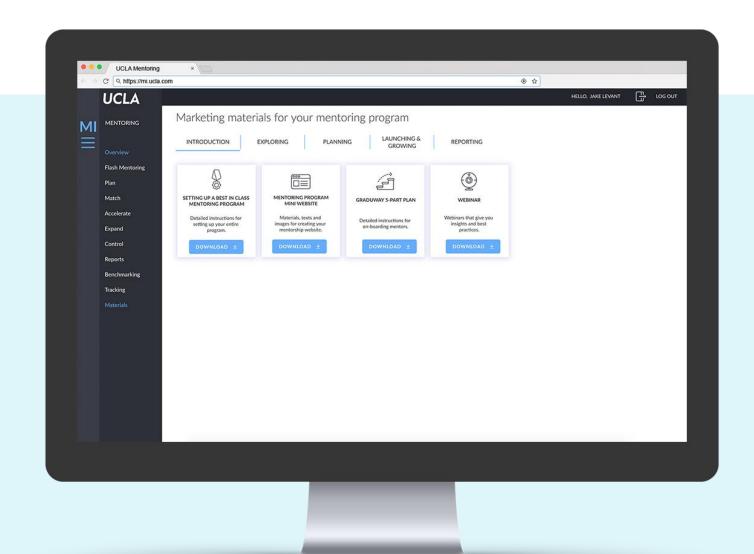
Survey participants in a click of a button





#### **Materials**

Proven mentoring materials ready to use





## Simon Jones – s.jones@mgs.org

Chris Marshall – chris.marshall@graduway.com

